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You'll never hear yes if you never ask.

I'm in a New York State of Mind today because of a Vanderbilt student named Michael Pollack and Billy Joel.

Watch the video and see what happens if you only ask.

What was the worst that could happen? That Billy Joel said no. Let me ask you something...have you ever played with Billy Joel? Neither had Michael Pollack before that moment. So, that is not a risk.

Maybe he could have been discouraged by the potential of a little embarrassment? How long do you think that would last? A *few* days at most.

Instead, Pollack will be known for life as the guy who asked Billy Joel if he could play with him...*and got to*. He got to play piano for a living legend.

He traded the potential for a few moments of embarrassment or "failure" for a lifetime of memories and possibly a huge payoff.

What are you missing out on just because you didn't ask?

What are you too embarrassed to try?

Who are you too reluctant to talk to?

Do something today that stretches you. Do something that has a small risk and a huge payoff. Do something that might...***might*** just embarrass you.

I dare you. And I'm rooting for you!